

Municipality of East Ferris
Report to Council

Report No.: R-2025-01

Date: February 25, 2025

Originator: Antoine C. Boucher, Municipal Engineer

Subject: **Evaluation Report - RFQ EF - 2025-08**
2500 Series 4x4 FULL CREW CAB – Long Bed

RECOMMENDATION

THAT Council of the Municipality of East Ferris hereby accepts the recommendation of the Director of Public Works and Engineering to award RFQ EF 2025-08 to Mac Lang (Sundridge) Limited for a new 2024 - 2500 series Crew Cab 4x4 Long Box (Option B) in the amount of \$75,671.58 (H.S.T. included).

BACKGROUND

RFQ EF 2025-08 – 2500 Series 4x4 FULL CREW CAB – Long Bed was posted on our Municipal website and advertised in the North Bay Nugget. The RFQ was released on Wednesday, February 12th, 2025, and closed on Friday, February 21st, 2025, at 10:00 a.m. On the closing date, bids were opened in the public at 10:15 a.m. in the Municipal Office in the presence of Councillor Rick Champagne, Clerk Kari Hanselman, Deputy Clerk Kim Rose, and Roads Foreman Marius Robidas. There were no members of the public in attendance.

Four (4) RFQ packages were provided to bidders and a total of one (1) bid with two (2) options was received. No addendums were issued.

ANALYSIS/OPTIONS

The RFQ's were checked for errors and omissions, and none were found. Bidders were invited to submit more than one option; bids received are as follows:

	<u>Price (incl. H.S.T)</u>	<u>Delivery</u>	<u>Note</u>
1. Mac Lang – Option A	\$ 75,155.17	2-3 months	New 2025 model
2. Mac Lang – Option B	\$ 75,671.58	2 weeks	New 2024 model

RECOMMENDED OPTION

The evaluation considered price, delivery date, vehicle meeting our specifications, service and warranties. All manufacturers' dealers (Ford, Dodge, GMC, Chevrolet) were invited to submit a bid and given economic uncertainties associated with tariffs, all except the Dodge dealer did not submit a bid.

For this evaluation, an early delivery represents that the vehicle in the submitted bid option is currently built and ready to deliver. This represents a reduced financial risk associated with tariff uncertainties in comparison to later delivery dates. The remaining risk associated with that bid is that until a signed contract is in place, the same vehicle remains unsold and may be purchased by others.

Although Option A is the lowest bid, the proposed recommendation is for the vehicle with the short delivery date **being Option B**. Although that option is ranked 2nd based on price only and is a 2024 pickup truck, it exceeds our specifications, has the same service level and warranty, and therefore is ranked 1st overall.

Upon receiving the new vehicle, Public Works will proceed with the installation a various items including but not limited to a two-way radio, back rack, beacon, remote starter, logo, undercoating, etc.

Upon completion of the above and once the new patrol vehicle has been added to the Municipal fleet, a separate report with respect to decommissioning and disposal of the 2017 Dodge Ram Full Crew Cab will be submitted to Council.

It is expected that the cost of the recommended new patrol vehicle including all installations, less the resale of the decommissioned vehicle, will remain within the approved 2025 Capital Budget.

Respectfully Submitted,



Antoine C. Boucher, P. Eng.
Municipal Engineer

I concur with this report and recommendation,



Jason H. Trottier, HBBA, MPA, CPA, CMA
CAO/Treasurer